

**Option A:****5-Year Cloud with Free Training and without 2-year Upfront**

*Support and Maintenance, Hosting, Upgrades, Mobile, GIS, ACA Included*

	Price	Quantity	Total
<b>Year 1</b>			
Cloud MultiApp	\$2,880	35	\$100,800
Premium Citizen Experience	\$20,200	1	\$20,200
<b>Total</b>			<b>\$121,000</b>
<b>Year 2</b>			
Cloud MultiApp	\$2,966.40	35	\$103,824
Premium Citizen Experience	\$20,806.00	1	\$20,806
<b>Total</b>			<b>\$124,630</b>
<b>Year 3</b>			
Cloud MultiApp	\$3,055.39	35	\$106,938.72
Premium Citizen Experience	\$21,430.18	1	\$21,430.18
<b>Total</b>			<b>\$128,368.90</b>
<b>Year 4</b>			
Cloud MultiApp	\$3,147.05	35	\$110,147
Premium Citizen Experience	\$22,073.09	1	\$22,073
<b>Total</b>			<b>\$132,220</b>
<b>Year 5</b>			
Cloud MultiApp	\$3,241.47	35	\$113,451.29
Premium Citizen Experience	\$22,735.28	1	\$22,735.28
<b>Total</b>			<b>\$136,186.57</b>
<b>Total Five-Year Contract <u>without</u> Two-Years Upfront Payment</b>			<b>\$642,405.43</b>
<b>Free Training</b>	<b>\$0.00</b>	<b>40</b>	<b>\$0.00</b>
<b>New License Purchase</b>			<b>\$2,880</b>

**Option B:****5-Year Cloud with Free Training and 2 Years Upfront**

*Support and Maintenance, Hosting, Upgrades, Mobile, GIS, ACA Included*

	Price	Quantity	Total
<b>Year 1</b>			
Cloud MultiApp	\$2,641	35	\$92,435
Premium Citizen Experience	\$20,200	1	\$20,200
<b>Total</b>			<b>\$112,635.00</b>
<b>Year 2</b>			
Cloud MultiApp	\$2,720.23	35	\$95,208.05
Premium Citizen Experience	\$20,806.00	1	\$20,806
<b>Total</b>			<b>\$116,014.05</b>
<b>Year 3</b>			
Cloud MultiApp	\$2,801.84	35	\$98,064.29
Premium Citizen Experience	\$21,430.18	1	\$21,430.18
<b>Total</b>			<b>\$119,494.47</b>
<b>Year 4</b>			
Cloud MultiApp	\$2,885.89	35	\$101,006.22
Premium Citizen Experience	\$22,073.09	1	\$22,073.09
<b>Total</b>			<b>\$123,079.31</b>
<b>Year 5</b>			
Cloud MultiApp	\$2,972.47	35	\$104,036.41
Premium Citizen Experience	\$22,735.28	1	\$22,735.27
<b>Total</b>			<b>\$126,771.68</b>
<b>Total Five-Year Contract <u>with</u> Two-Years Upfront Training</b>			<b>\$597,994.51</b>
<b>Free Training</b>	<b>\$0.00</b>	<b>40</b>	<b>\$0.00</b>
<b>Total Contract Savings for 2 Years Upfront</b>			<b>\$44,410.92</b>
<b>New License Purchase</b>			<b>\$2,641</b>

***This Page  
Intentionally  
Left Blank***