

Revenue Baselines and Projection Factors

Type of Revenue	Base Line Estimate	FY 2021/22 Forecast	FY 2022/23 Forecast	FY 2023/24 Forecast	FY 2024/25 Forecast	FY 2025/26 Forecast
Property Tax/VLF Backfill	Current baseline set by SCC Assessor Office 2/14 2020 report	2.5%	2.5%	3%	3%	3%
North 40 Property Sales	Starting in 2021/22	North 40 Phase 1 Sales	North 40 Phase 1 Sales	3%	3%	3%
ERAF	Current baseline set 50% of SCC Assessor Office February 6 2021 report	\$400K	\$400K	\$400K	\$400K	\$400K
Sales Tax	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates
Sales Tax - Measure G	MuniServices Date Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates	MuniServices 1/29/2021 Conservative Estimates
Franchise Fee	Current baseline set by FY 2020/21 Estimates	3%	3%	3%	3%	3%
Transient Occupancy Tax	Current baseline set by FY 2020/21 actual estimated proceeds 69% decrease from adopted budget	30%	20%	5%	5%	5%
Business License Tax	Current baseline set by FY 2020/21 Activities	5%	5%	0%	0%	0%

Revenue Baselines and Projection Factors

License & Permits	Current baseline set by FY 2020/21 Estimates	0%	3%	3%	3%	3%
Town Services	Current baseline set by FY 2020/21 Estimates	0%	3%	3%	3%	3%
Fine & Forfeitures	Current baseline set by FY 2020/21 Estimates	Varies	Varies	Varies	Varies	Varies
Interest	Based on Portfolio Analysis and Current and Expected Yields during the forecast period	\$400K	\$300K	\$250K	\$250K	\$250K
Other Sources	Current baseline set by FY 2020/21 Estimates	Varies	Varies	Varies	Varies	Varies